

FINNISH INSURANCE IN 2019 / | | | | | | / /



FINNISH INSURANCE IN 2019

Financial overview of Finnish insurance companies



CONTENTS

| Highlights | 4 |
|--|----|
| Economic growth improved the development of insurers' premium income | 5 |
| Insurance sector employed almost 10,000 persons | 7 |
| Non-life insurance premium income level with previous year's | 7 |
| Life insurance sector ramped up its premium income | 9 |
| Authorised pension companies succeeded in investments | 10 |
| Insurers' investments totalled €160 billion | 11 |
| Equity holdings yielded the best investment income | 11 |
| Annex tables | 13 |

FINNISH INSURANCE IN 2019

Financial overview of Finnish insurance companies

HIGHLIGHTS

Insurance premiums written in Finland increased by 11% to a total of €26.1 billion.

Claims and pension benefits were paid for €27.0 billion, which was an increase of 16%. This increase was mainly due to exceptionally large life insurance surrenders.

Life insurers' premium income grew 60%, totalling \leq 6.0 billion. Surrenders totalled as much as \leq 5.1 billion.

Non-life insurers' combined ratio significantly weakened to 106.2%. Loss ratio was 83.3%, expense ratio 22.9%.

Investments yielded a return of 11%. The biggest returns came from equities.

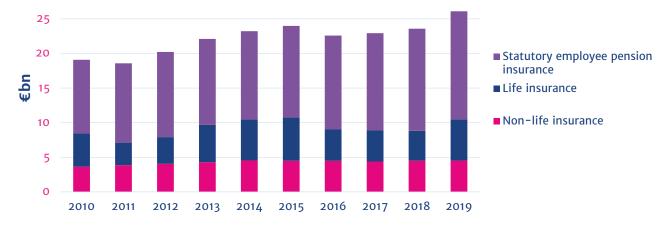


Figure 1. Breakdown of gross premiums written by Finnish insurers 2010-2019



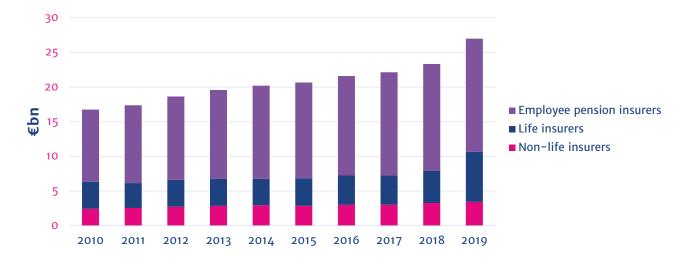


Figure 2. Claims paid by Finnish insurers 2010–2019

ECONOMIC GROWTH IMPROVED THE DEVELOPMENT OF INSURERS' PREMIUM INCOME

The year 2019 was a time of growth in Finland. Employment continued to improve, and its effects showed in insurers' premium income – most notably in employee pension insurance, but also in statutory accident insurance. Economic growth boosted premium income in general as economic activity in the society perked up.

Insurance companies paid a substantially larger amount of compensations than the year before. The main reason for this were the year's exceptionally large life insurance surrenders. The claims incurred in non-life insurance increased due to the impact of low market rates on companies' technical rates of interest. These factors together weakened the profitability of life and non-life insurance companies.

Meanwhile in the investments market, especially in equity investments, 2019 was an excellent year. Share prices went up and yielded investment income to the companies. This enabled insurers to compensate for the weaker results of their core insurance business. The operating profits of life and non-life insurers thus remained on a good level. Total performance, i.e. operating profits after the change in valuation differences is accounted for, was noticeably higher than the ten-year average. According to the Finnish Financial Supervisory Authority (FIN-FSA), insurers' solvency ratios split in different directions in 2019. Authorised pension companies' solvency improved with good returns on investments, although the bigger proportion of equities increased their risk exposure. In contrast, the solvency ratios of life and non-life insurers weakened at the start of 2019. The companies' solvency is generally strong to start with, however, which makes them resilient to investment market fluctuations.

Insurance premiums written in Finland increased 11% to a total of \pounds 26.1bn. Life insurers' premium income grew by 38%, and employee pension premiums also increased by 6%. Non-life insurers' premium income remained nearly unchanged. Finnish insurers paid claims and pension benefits in 2019 for a total of \pounds 27.0bn, which is 16% more than the year before.

One of the special characteristics of the Finnish insurance sector is that statutory lines generate a major share of premium income. In 2019, two thirds of all premiums written came from statutory insurance, i.e. employee pension, workers' compensation and motor liability insurances. Another typical feature of the Finnish insurance market is high concentration. More than 86% of all premiums were written by the four largest life and non-life insurance companies/groups. The number of employee pension insurance companies has dropped to four, the two largest ones together holding a market share of 71%.



Gross premiums written*; loss ratio and claims paid in Finland in 2019

| | Premiums written (€m | Change % | Loss ratio % 1) | Claims paid €m | Change % |
|--|--|---|---|--|--|
| Pension insurance – statutory pension | 15,605 | 5.8 | | 16,320 | 5.6 |
| Life insurance - personal life, unit linked - capital redemption policies - other life insurance - employees group life - other group life insurance - personal pension, unit linked - other personal pension - group pension, unit linked - other group pension - reinsurance | 1,947 2,884 312 41 141 255 59 147 177 0 | 32.2 59.7 11.1 3.3 6.3 1.2 -13.9 13.4 39.0 -40.7 | | 10,520 | |
| Life insurance total | 5,963 | 38.4 | | 7,239 | 56.3 |
| Non-life insurance - workers' compensation - other accident and health - motor vehicle - marine and railway rolling stock - goods in transit - fire and other damage to property - motor liability - liability - credit and suretyship - legal expenses and other direct in | 711 84 27 | 4.4 7.4 5.9 14.4 2.0 2.0 0.7 -66.3 3.3 3.1 | 119.9 73.9 81.1 88.1 45.0 70.9 96.7 13.4 16.3 74.6 | 530 494 688 63 30 739 506 142 4 141 | 8.7 9.3 6.2 37.9 3.4 2.8 2.0 -1.1 566.0 -13.2 |
| Direct non-life business total | 4,351 | 0.1 | 83.6 | 3,337 | 4.8 |
| - reinsurance | 171 | 3.4 | 74.3 | 102 | 23.0 |
| Non-life insurance total | 4,522 | 0.2 | 83.3 | 3,439 | 5.3 |
| TOTAL | 26,090 | 10.7 | | 26,998 | 15.6 |

* includes Finnish companies and those foreign insurers whose figures have been reported to Finance Finland

1) Claims incurred / premiums earned before reinsurers' share



INSURANCE SECTOR EMPLOYED ALMOST 10,000 PERSONS

At the end of 2019, there were 47 licensed Finnish insurers in Finland: 33 specialising in non-life business and reinsurance, 10 in life insurance, and 4 in statutory employee pension insurance. The annual average number of persons employed by insurance companies was 9,823. This is 136 employees more than the year before.

At the end of 2019, there were 20 branches operated by non-Finnish insurers in Finland. In addition, 730 foreign companies had notified FIN-FSA that they provided cross-border insurance services. The Insurance Brokers Register (maintained by FIN-FSA) included 90 insurance broker businesses at the end of the year.

All corporate restructurings in 2019 were mergers. Pensions-Alandia merged with Veritas in early 2019. In May, Fennia Non-Life Insurance Ltd merged with Fennia Group's parent company, and in November, Eurooppalainen Insurance Company merged with OP-Pohjola Group.

NON-LIFE INSURANCE PREMIUM INCOME LEVEL WITH PREVIOUS YEAR'S

The total premiums written in non-life insurance grew only slightly and remained level with the previous year's figure at \notin 4.5bn. Companies paid non-life claims for \notin 3.4bn, which is 5% more than in 2018. Balance on technical account before change in equalisation provision (premiums earned less claims incurred and operating expenses) was $-\notin$ 264m. This significantly weakened the profitability of the sector's insurance activities.

Non-life insurers' combined ratio, which reflects both loss ratio and expense ratio, weakened by more than 11 percentage points to 106.2%. Loss ratio (claims incurred to premiums earned) increased from 74.0% to 83.3%. Expense ratio (operating expenses to premiums earned) also weakened to 22.9%. Loss ratio before unwinding of discount was 81.3%, and the corresponding combined ratio before unwinding of discount was 104.2%. The combined ratio weakened due to three factors: stronger growth in claims paid than in premium income, the changes made to technical rates of interest, and the mergers that took place in the insurance market. Without oneoffs to weaken claims incurred, the combined ratio would have remained below 100%.

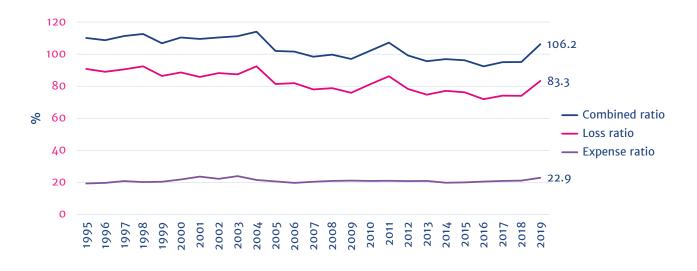


Figure 3. Non-life insurance ratios 2010-2019



The net profits of non-life insurers' investments were substantially better than in 2018, totalling over \notin 1bn calculated on current values. Return on investments on capital employed was 8.1% on current values. Companies reported a few percent's increase in aggregate operating profit with a total of \notin 535m. When the change in valuation differences is added to the operating profit, the total figure more than doubled, standing at \notin 886m.

FIN-FSA reported that non-life insurers maintained a good solvency ratio despite falling from the record-breaking level reached at yearend 2018. The exceptional solvency ratio back then was due to the decreased solvency capital requirement that resulted from the steep fall experienced in share prices towards the end of the year. In 2019, the solvency ratio weakened because market prices of shares developed in the opposite direction and the overall interest rate level sunk. All Finnish non-life insurance companies nevertheless fulfilled both solvency capital and minimum capital requirements.

Insurance against fire and other damage to property remained the largest non-life class. This group of insurance classes includes both business and personal property cover. Its premium income grew by a few percent, slightly exceeding €1bn. Loss ratio clearly improved to 71%. Combined ratio was 93.4%, slightly better than in 2018.

Premiums written in land vehicles' voluntary motor vehicle insurance grew by 6% to \in 873m. Loss ratio in the class weakened slightly to 81.1%. The number of cars in service was about 1% larger than in 2018.

Premiums written in statutory motor liability insurance grew about one percent to €711m. Good news is that the number of fatal traffic accidents continued to fall. According to Statistics Finland, traffic accidents claimed the lives of 207 persons (239 the previous year). The number of injured was also smaller with 4,994 persons in total (5,303 in 2018). Although claims development was fairly good otherwise, as well, the loss ratio of motor liability insurance weakened significantly to 96.7%. This was caused by technical rates of interest being decreased due to the unusual interest rate environment.

Premiums written in other voluntary accident and health insurance increased to $\notin 694m$. This is a growth of 7% from the previous year. The popularity of medical expenses insurance has been steadily growing, in particular, and the number of such insurance policies has grown more than 50% in ten years. Loss ratio improved minutely to 73.9%.

Positive development of the employment rate showed in the volume of workers' compensation premiums written, which grew to €584m. This is 4% more than in 2018. The lowered technical rates of interest also showed in this insurance line: loss ratio climbed exceptionally high to 119.9%.

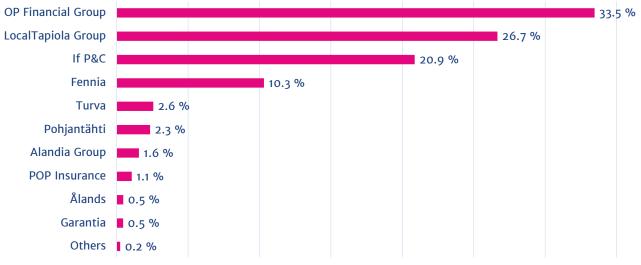


Figure 4. Non-life insurers' market shares in 2019



The volume of domestic direct premiums written by non-life insurers remained at \notin 4.3bn. OP Financial Group lost a tiny amount of its market share, settling at 33.5%. LocalTapiola further strengthened its position as the second largest grouping, rising half a percentage point to 26.7%. If P&C lost part of its market share, dropping to 20.9%. Fennia's market share also fell slightly to 10.3%. These four largest insurer groups commanded 91% of the market. Small, new and specialised companies for the most part succeeded in improving their premium income, which showed as clear growth of their combined market share.

old tax provisions could still be applied to them. Insurance products nevertheless maintained their appeal to investors, and a notable amount of new insurance policies were purchased with surrendered assets.

Claims paid under life insurance increased a whopping 56% to €7.2bn. Policy surrenders covered €5.1bn, repayments of policy benefits €0.5bn, pensions were paid out for €1.3bn, and other benefit and compensation payouts totalled €0.4bn. Policy surrenders increased by more than 100%. Other items remained more or less the same as before.

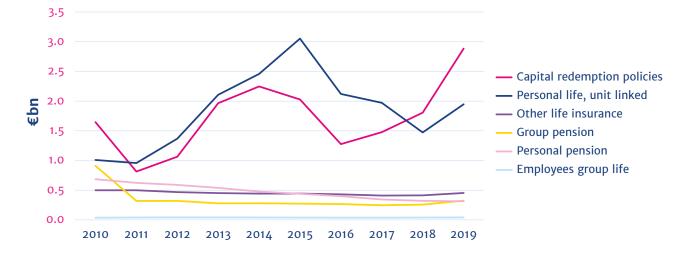


Figure 5. Life insurance premiums written 2010–2019

LIFE INSURANCE SECTOR RAMPED UP ITS PREMIUM INCOME

Life insurers' premium income went through extraordinary growth in 2018. Premiums written increased 38% to about €6bn. For some years now, premiums written have focused more and more on unit-linked products, and now they already comprised 88% of the total premium income.

Once again, the reason for this unusual development was a change in taxation. Income Tax Act amendments, which entered into force at the start of 2020, targeted life insurance savings policies and capital redemption policies and incited a massive surge in surrenders while the Premium income from capital redemption policies grew larger than ever before. The premiums written in Finland increased by 60% to a total of \notin 2.9bn.

Premium income in unit-linked life insurance returned to growth track. The premiums written in Finland increased by 32% to a total of \pounds 1.9bn. Claims paid under other life insurance also increased to \pounds 453m.

Premium income from personal pension policies fell by a few percent. This year they generated €314 billion. Premium income from voluntary group pension insurance grew 26% to €324m, of which €177m was unit-linked.





Figure 6. Life insurers' market shares in 2019

Premiums on employees' group life insurance, a cover agreed between social partners, paid €41m, which is about 3% more than the previous year.

Calculated on current values, life insurers' investments gave a return of 8%. In total the investments generated \notin 1.6bn. Operating expenses increased 7% to \notin 385m. Life insurers' operating profit weakened to \notin 676m. However, total profit significantly improved to \notin 1 billion. Bonuses and rebates were paid for a total of \notin 13m.

FIN-FSA reported that life insurers' solvency position remained on a good level at the end of 2019. Solvency II ratios nevertheless decreased compared with the corresponding period a year earlier, mostly due to higher capital requirements. All life insurance companies fulfilled both minimum capital and solvency capital requirements.

In life insurance, market share is measured on premium income and life insurance assets. The three largest companies/groups commanded the market in both. Measured in premium income, the largest market share was held by Nordea Life Assurance, Mandatum Life and OP Life Assurance. Nordea had the largest market share also in terms of life assets.

AUTHORISED PENSION COMPANIES SUCCEEDED IN INVESTMENTS

The premium income of statutory pension insurance is heavily dependent on the total payroll of the private sector. Total payrolls grew at an annual rate of 4%. Pension insurers' premium income rose 6% to \leq 15.6bn. The companies paid pensions for a total of \leq 16.4bn. In fact, pension payments have exceeded premium income for many years, and closing this gap places high expectations on pension insurers' investment operations. In 2019, they were exceptionally successful.

The overall performance of authorised pension companies' pension investments was 12% calculated on current values. The aggregate value of their investments totalled €125bn. Investment income was €5.5bn calculated on current values. Underwriting losses were €74m, and loading profit was €147m. These formed a total profit of €5.6bn. Bonuses and rebates were paid out from the operating profit for €434m. The remaining €5.1bn were used to grow the companies' solvency capital. The main reason for this good result was the strong increase of share prices, which was strongly reflected in pension insurers' investment income. Fixedincome securities and real estate investments also yielded good returns.



INSURERS' INVESTMENTS TOTALLED €160 BILLION

The aggregate market value of insurers' investments totalled \in 160bn on 31 December 2019. This was an increase of 9% compared to year-end 2018. Employee pension providers held the largest investment portfolio, worth \in 125bn. Life insurers' investments totalled \in 19bn, and non-life insurers held investments worth \in 16bn. The notable growth in investments was mainly due to changes in valuation differences. The value of shares grew strongly during the year.

Finnish insurers' lending increased 13%, amounting to a total of \notin 5bn. The total amount does not include loans that the insurers had granted within their own groups. In terms of the entire investment portfolio, the proportion of lending remained level at 3%. Return on the loan portfolio was 3%.

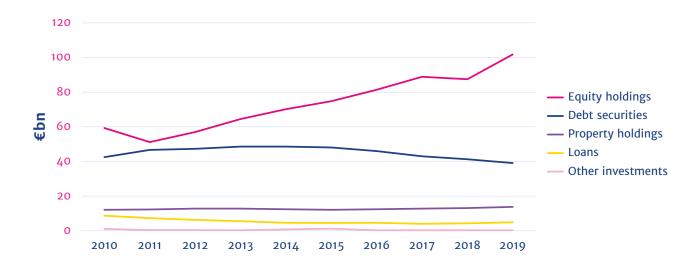


Figure 7. Finnish insurers' investments at current values 2010-2019

Shares and other equities were the largest investment class in the insurers' portfolio. Compared to the previous year, their market value grew a substantial 16% and totalled \notin 102bn. Their proportion in the portfolio increased 4 percentage points to 64%. Calculated on current values, equities returned a profit of 21%.

Debt securities were the second largest investment class. Their amount shrank 5% to €39bn. Their proportion of all investments also shrank, to 25%. Return on investments in debt securities was 5%.

Real estate investments totalled slightly under €14bn. Their volume grew slightly, but their proportion to all investments did not. Return on investments in real estate was 7%.

EQUITY HOLDINGS YIELDED THE BEST INVESTMENT INCOME

Net investment income is calculated from the difference of profits and expenses by adding unrealised gains and subtracting value adjustments from the amount. In 2019, it totalled €13.3bn. When the income is calculated on current values, valuation differences are also taken into account. Last year valuation differences increased by €8.5bn. The return on unit-linked insurance investments is also subtracted from the total, and in 2019 its effect was -€5.3bn. These corrections make up a total income of €16,5bn at current values. The previous year returned a total loss of -€1.8bn.



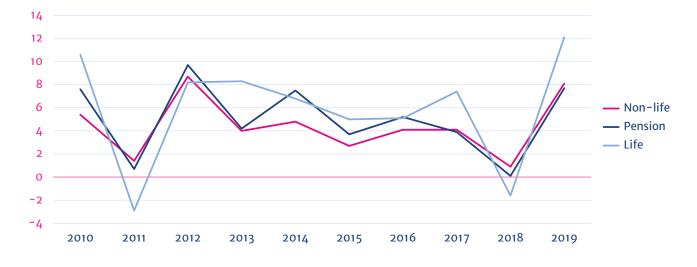


Figure 8. Net income on investments at current value, % of capital employed 2010-2019

The net performance of investments (i.e. the proportion of investments to capital employed) was 11.1%. Best income came from equities, which yielded 20.7%. Real estate yielded an income of 6.6%. Bonds yielded 5.5%, and all the other investment classes also performed positively.

Net performance of insurers' investments in 2019, calculated on current values*

| Capital | employed | Net income | Return |
|-------------------------|----------|------------|--------|
| | (€m) | (€m) | (%) |
| | | | |
| Bonds | 49,169 | 2,694 | 5.5 |
| Shares and other equity | 56,779 | 11,730 | 20.7 |
| Real estate investments | 17,298 | 1,134 | 6.6 |
| Other debt securities | | | |
| and deposits | 6,137 | 19 | 0.3 |
| Loan receivables | 4,593 | 147 | 3.2 |
| Other investments | 14,781 | 482 | 3.3 |
| Total | 148,768 | 16,542 | 11.1 |

*) These figures do not include If P&C Insurance plc's branch in Finland.

ANNEX 1

Finance Finland

Non-life insurers' gross premiums written in 2019 broken down by lines, ${\bf \in} {\bf m}$

| | Market D | Direct | Gross | | Other | | | | Fire and | | | | | |
|--|----------|-----------|-----------|------------|------------|-----------|---------------|------------|--------------|-----------|-----------|------------|--------------|-------------|
| | share | domestic | premiums | Workers' | accident | Motor | Marine and | Goods in o | other damage | Motor | General | Credit and | Other direct | |
| | % | insurance | written r | npensation | and health | vehicle a | ailway trans. | transit | to property | liability | liability | suretyship | insurance | Reinsurance |
| Pohjola Insurance Ltd 1) | 29.9 | 1,295 | 1,339 | 174 | 256 | 244 | 9 | 10 | 313 | 191 | 39 | 2 | 62 | 40 |
| LocalTapiola Group | 26.7 | 1,156 | 1,263 | 161 | 175 | 234 | 8 | 5 | 316 | 197 | 18 | 3 | 37 | 108 |
| If P & C Insurance Company Ltd | 20.9 | 904 | 926 | 111 | 132 | 197 | 7 | 15 | 241 | 150 | 2 | 2 | 46 | 22 |
| Fennia Mutual Insurance Company 2) | 9.6 | 418 | 418 | 79 | 47 | 91 | 4 | 8 | 92 | 76 | 7 | 1 | 13 | 0 |
| Turva Mutual Insurance Company | 2.6 | 111 | 111 | 5 | 20 | 28 | 1 | 0 | 30 | 23 | 1 | 0 | 3 | 0 |
| Pohjantähti Mutual Insurance Company | 2.3 | 102 | 102 | 11 | 18 | 20 | 1 | 0 | 26 | 18 | 2 | 0 | 5 | 0 |
| A-Insurance Ltd 1) | 2.3 | 98 | 98 | 25 | 0 | 36 | 0 | 0 | 3 | 27 | 4 | 0 | 2 | 0 |
| Försäkringsaktiebolaget Alandia | 1.6 | 68 | 76 | 3 | 0 | 0 | 65 | 4 | 0 | 0 | 4 | 0 | 0 | 0 |
| Eurooppalainen Insurance Company Ltd 1) | 1.3 | 58 | 58 | 0 | 35 | 0 | 0 | 16 | 0 | 0 | 0 | 0 | 7 | 0 |
| Finnish P&C Insurance Ltd. | 1.1 | 46 | 46 | 0 | 2 | 15 | 0 | 0 | 5 | 23 | 0 | 0 | 1 | 0 |
| Fennia Non-Life Insurance Company Ltd 2) | 0.7 | 29 | 29 | 11 | 2 | 4 | 0 | 0 | 7 | 3 | 1 | 0 | 1 | 0 |
| Aaland Mutual Insurance Company | 0.5 | 20 | 26 | 3 | 0 | 4 | 0 | 0 | 12 | 4 | 1 | 0 | 0 | 1 |
| Garantia Insurance Company Ltd. | 0.5 | 20 | 20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 20 | 0 | 0 |
| Nordea Insurance Finland Ltd | 0.1 | 5 | 5 | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ins. Co. for Pharmaceutical Injury Indemnities | 0.1 | 5 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 |
| Valion Keskinäinen Vakuutusyhtiö | 0.0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | | | | | |
| Total 2019 | 100.0 | 4,334 | 4,522 | 584 | 694 | 873 | 95 | 60 | 1,044 | 711 | 84 | 27 | 178 | 171 |
| Total 2018 | 100.0 | 4,329 | 4,513 | 560 | 646 | 824 | 83 | 59 | 1,024 | 706 | 251 | 26 | 169 | 165 |
| Change, % | | 0.1 | 0.2 | 4.4 | 7.4 | 5.9 | 14.4 | 2.0 | 2.0 | 0.7 | -66.3 | 3.3 | 5.0 | 3.4 |
| | | | | | | | | | | | | | | |
| OP Financial Group 1) | 33.5 | 1,450 | 1,495 | 200 | 291 | 280 | 9 | 26 | 316 | 218 | 43 | 2 | 71 | 40 |
| LocalTapiola Group | 26.7 | 1,156 | 1,263 | 161 | 175 | 234 | 8 | 5 | 316 | 197 | 18 | 3 | 37 | 108 |
| If P & C Insurance Company Ltd | 20.9 | 904 | 926 | 111 | 132 | 197 | 7 | 15 | 241 | 150 | 2 | 2 | 46 | 22 |
| Fennia Concern 2) | 10.3 | 447 | 448 | 90 | 49 | 95 | 5 | 8 | 99 | 79 | 8 | 1 | 14 | 0 |
| Others | 8.7 | 376 | 391 | 22 | 46 | 67 | 66 | 5 | 72 | 67 | 13 | 20 | , | 2 |
| Total 2019 | 100.0 | 4,334 | 4,522 | 584 | 694 | 873 | 95 | 60 | 1,044 | 711 | 84 | 27 | 178 | 171 |

Non-life insurers' financial ratios for 2019

| | Turnover €m | Loss ratio % | Expense ratio % | Combined ratio % | Operating profit €m | Operating margin % | Net income on investments at current value % |
|--|----------------|--------------------|-----------------------|------------------------|---------------------------|--------------------------|---|
| Pohjola Insurance Ltd | 1622.6 | 81.7 | 21.4 | 103.0 | 245.9 | 15.2 | 8.9 |
| LocalTapiola Group | 1547.4 | 76.6 | 23.7 | 100.3 | 234.5 | 15.2 | 7.3 |
| If P & C Insurance Company Ltd | 1006.6 | 72.5 | 16.8 | 89.3 | 178.4 | 17.7 | |
| Fennia Mutual Insurance Company | 545.3 | 134.4 | 36.6 | 171.0 | -175.5 | -32.2 | 11.2 |
| A-Insurance Ltd | 128.6 | 102.5 | 18.3 | 120.8 | 9.4 | 7.3 | 8.4 |
| Turva Mutual Insurance Company | 116.3 | 71.9 | 25.4 | 97.3 | 7.1 | 6.1 | 7.3 |
| Pohjantähti Mutual Insurance Company | 102.0 | 68.8 | 28.5 | 97.3 | 6.1 | 6.0 | 6.0 |
| Försäkrings Ab Alandia | 80.9 | 97.7 | 25.2 | 122.9 | -5.0 | -6.1 | 6.4 |
| Eurooppalainen Insurance Company Ltd | 57.1 | 64.6 | 21.3 | 86.0 | 8.3 | 14.5 | 2.2 |
| Suomen Vahinkovakuutus Oy | 45.2 | 74.3 | 26.4 | 100.7 | 1.5 | 3.3 | 3.8 |
| Ålands Ömsesidiga Försäkringsbolag | 33.4 | 89.0 | 37.8 | 126.7 | 1.5 | 4.6 | 6.8 |
| Fennia Non-Life Insurance Company Ltd | 30.0 | 77.0 | 22.8 | 99.8 | 5.0 | 16.8 | 2.2 |
| Garantia Insurance Company Ltd. | 20.3 | 12.2 | 43.4 | 55.7 | 12.2 | 59.9 | 8.0 |
| Ins. Co. for Pharmaceutical Injury Indemnities | 5.7 | 92.8 | 13.7 | 106.5 | 0.2 | 3.9 | 0.8 |
| Nordea Insurance Finland Ltd | 4.1 | 15.1 | 15.0 | 30.0 | 3.7 | 89.7 | |
| Valion Keskinäinen Vakuutusyhtiö | 2.9 | 4654.2 | 1779.2 | 6433.3 | 1.3 | 44.3 | 7.6 |
| Yhteensä | 5348.3 | 83.3 | 22.9 | 106.2 | 534.7 | 10.0 | 8.1 |

Non-life insurers' profit and loss account for 2019, €m

| | Premiums earned | Claims incurred | Operating expenses | Change in equalisation provision | Net investment income | Other income and expenses | Indirect taxes | Profit/Loss for the year |
|--|--------------------|--------------------|-----------------------|--|-----------------------------|---------------------------------|-------------------|-----------------------------|
| Pohjola Insurance Ltd | 1,284 | -1,048 | -274 | 20 | 275 | 9 | -47 | 217 |
| LocalTapiola Group | 1,184 | -907 | -281 | 18 | 228 | 9 | -52 | 200 |
| If P & C Insurance Company Ltd | 888 | -644 | -149 | 0 | 83 | 0 | -36 | 143 |
| Fennia Mutual Insurance Company | 419 | -563 | -153 | 259 | 122 | 1 | -11 | 73 |
| A-Insurance Ltd | 98 | -100 | -18 | 2 | 30 | 0 | -2 | 9 |
| Pohjantähti Mutual Insurance Company | 92 | -63 | -26 | -6 | 4 | 0 | 0 | 0 |
| Försäkrings Ab Alandia | 64 | -62 | -16 | 5 | 7 | 3 | 0 | 0 |
| Turva Mutual Insurance Company | 63 | -45 | -16 | 0 | 6 | 0 | -1 | 6 |
| Eurooppalainen Insurance Company Ltd | 57 | -37 | -12 | 0 | 0 | 0 | -2 | 7 |
| Finnish P&C Insurance Ltd. | 42 | -32 | -11 | 0 | 2 | 0 | 0 | 1 |
| Fennia Non-Life Insurance Company Ltd | 25 | -19 | -6 | 0 | 5 | 0 | 0 | 5 |
| Ålands Ömsesidiga Försäkringsbolag | 17 | -15 | -6 | 0 | 8 | -2 | 0 | 2 |
| Garantia Insurance Company Ltd. | 13 | -2 | -6 | 2 | 6 | 0 | -3 | 11 |
| Nordea Insurance Finland Ltd | 6 | -1 | -1 | 0 | 0 | 0 | -1 | 3 |
| Ins. Co. for Pharmaceutical Injury Indemnities | 4 | -4 | -1 | -2 | 1 | 0 | 0 | -2 |
| Valion Keskinäinen Vakuutusyhtiö | 0 | -1 | 0 | 0 | 3 | 0 | 0 | 1 |
| Total | 4,255 | -3,543 | -976 | 297 | 779 | 20 | -156 | 676 |

Non-life insurers' balance sheet for 2019, €m

| | ASSETS Intangible assets Ir | vestments | Total debtors | | payments d accrued income | | LIABILITIES apital and reserves | Untaxed bor reserves | dinated debt | Technical provisions | Ac Total creditors | cruals and deferred income | Total liabilities |
|--|-----------------------------------|-----------|------------------|-----|---------------------------------|--------|---------------------------------------|-------------------------|-----------------|-------------------------|--------------------------|----------------------------------|----------------------|
| LocalTapiola Group | 81 | 5,525 | 327 | 140 | 17 | 6,090 | 2,383 | 2 | 0 | 3,574 | 94 | 39 | 6,090 |
| Pohjola Insurance Ltd | 105 | 2,901 | 571 | 617 | 24 | 4,218 | 530 | 12 | 125 | 3,307 | 164 | 81 | 4,218 |
| If P & C Insurance Company Ltd | 6 | 3,136 | 326 | 76 | 97 | 3,641 | 142 | 1 | 0 | 2,780 | 663 | 56 | 3,641 |
| Fennia Mutual Insurance Company | 82 | 1,720 | 140 | 52 | 19 | 2,013 | 327 | 1 | 0 | 1,568 | 78 | 39 | 2,013 |
| A-Insurance Ltd | 0 | 343 | 67 | 0 | 3 | 414 | 77 | 0 | 10 | 310 | 11 | 6 | 414 |
| Pohjantähti Mutual Insurance Company | 6 | 197 | 37 | 9 | 4 | 253 | 53 | 2 | 0 | 180 | 13 | 5 | 253 |
| Turva Mutual Insurance Company | 7 | 190 | 29 | 7 | 0 | 234 | 49 | 0 | 0 | 175 | 7 | 3 | 234 |
| Försäkrings Ab Alandia | 0 | 145 | 26 | 10 | 10 | 191 | 57 | 0 | 0 | 127 | 4 | 4 | 191 |
| Aaland Mutual Insurance Company | 0 | 163 | 17 | 7 | 1 | 189 | 69 | 0 | 0 | 106 | 11 | 3 | 189 |
| Garantia Insurance Company Ltd. | 0 | 142 | 1 | 1 | 2 | 146 | 42 | 0 | 0 | 100 | 1 | 3 | 146 |
| Finnish P&C Insurance Ltd. | 6 | 45 | 11 | 8 | 0 | 70 | 26 | 1 | 0 | 39 | 2 | 2 | 70 |
| Ins. Co. for Pharmaceutical Injury Indemnities | 0 | 22 | 0 | 2 | 0 | 24 | 7 | 0 | 0 | 16 | 0 | 0 | 24 |
| Valion Keskinäinen Vakuutusyhtiö | 0 | 21 | 0 | 2 | 0 | 23 | 5 | 0 | 0 | 16 | 2 | 0 | 23 |
| Nordea Insurance Finland Ltd | 0 | 8 | 3 | 7 | 0 | 18 | 8 | 0 | 0 | 9 | 0 | 1 | 18 |
| Fennia Non-Life Insurance Company Ltd | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Eurooppalainen Insurance Company Ltd | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 293 | 14,558 | 1,557 | 939 | 177 | 17,524 | 3,774 | 18 | 135 | 12,308 | 1,049 | 240 | 17,524 |

Life insurers' gross premiums written in Finland in 2019, ${\bf \in}{\bf m}$

| | Personal life unit linked | Capital redemption policies | Other life | Empoyees' group life | Other group life | Personal pension unit linked | Other personal pension | Group pension unit linked | Other group pension | Total direct business | Reinsurance | Total premiums written | Market share, direct business % |
|--|---------------------------------|-----------------------------------|---------------|----------------------------|------------------------|------------------------------------|------------------------------|---------------------------------|---------------------------|--------------------------|-------------|------------------------------|---|
| Nordea Life Assurance Finland Ltd | 354 | 1,596 | 49 | 0 | 0 | 58 | 8 | 0 | 0 | 2,064 | 0 | 2,064 | 34.6 |
| Mandatum Life Insurance Company Limited | 313 | 989 | 45 | 10 | 12 | 55 | 7 | 89 | 53 | 1,573 | 0 | 1,574 | 26.4 |
| OP Life Assurance Company Ltd | 614 | 155 | 66 | 11 | 1 | 82 | 24 | 22 | 74 | 1,049 | 0 | 1,049 | 17.6 |
| LocalTapiola Mutual Life Insurance Company | 283 | 54 | 100 | 12 | 73 | 27 | 12 | 19 | 36 | 616 | 0 | 616 | 10.3 |
| Fennia Life Insurance Company Ltd | 132 | 56 | 2 | 6 | 13 | 4 | 4 | 12 | 12 | 241 | 0 | 241 | 4.0 |
| SHB Life | 90 | 25 | 0 | 0 | 0 | 18 | 0 | 3 | 0 | 137 | 0 | 137 | 2.3 |
| Aktia Life Insurance Ltd. | 86 | 0 | 12 | 1 | 8 | 5 | 3 | 2 | 2 | 119 | 0 | 119 | 2.0 |
| Sb Life Insurance Ltd | 74 | 9 | 13 | 0 | 0 | 4 | 0 | 1 | 0 | 103 | 0 | 103 | 1.7 |
| Kaleva Mutual Insurance Company | 0 | 0 | 23 | 0 | 33 | 0 | 0 | 0 | 0 | 56 | 0 | 56 | 0.9 |
| Försäkringsaktiebolaget Liv-Alandia | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 1 | 5 | 0 | 5 | 0.1 |
| Total 2019 | 1,947 | 2,884 | 312 | 41 | 141 | 255 | 59 | 147 | 177 | 5,962 | 0 | 5,963 | 100.0 |
| Total 2018 | 1,473 | 1,805 | 281 | 40 | 132 | 252 | 68 | 130 | 127 | 4,308 | 1 | 4,309 | 100.0 |
| Growth, % | 32.2 | 59.7 | 11.1 | 3.3 | 6.3 | 1.2 | -13.9 | 13.4 | 39.0 | 38.4 | -40.7 | 38.4 | |

Life insurers' financial ratios for 2019

| | Turnover €m | Return on assets % | Net income on investments at current value % | Expense ratio % of total expense loadings % |
|--|----------------|--------------------------|---|--|
| Mandatum Life Insurance Company Limited | 297.1 | 3.6 | 8.7 | 102.0 |
| Nordea Life Assurance Finland Ltd | 177.3 | 10.2 | 4.0 | 51.6 |
| OP Life Assurance Company Ltd | 49.2 | 2.0 | 8.8 | 169.0 |
| Fennia Life Insurance Company Ltd | 47.7 | 8.3 | 7.6 | 101.1 |
| Kaleva Mutual Insurance Company | 40.6 | 9.2 | 10.1 | 73.9 |
| LocalTapiola Mutual Life Insurance Company | 32.3 | 7.5 | 6.3 | 124.5 |
| Aktia Life Insurance Ltd. | 11.2 | 6.1 | 3.9 | 73.9 |
| Sb Life Insurance Ltd | 10.6 | 11.5 | 13.6 | 145.6 |
| SHB Life | 9.8 | | | 73.8 |
| Försäkringsaktiebolaget Liv-Alandia | 2.8 | 5.1 | 4.6 | 103.0 |
| Total/average | 678.6 | | 7.7 | |

Life insurers' profit and loss account for 2019, \in m

| | Premiums written | Investment income | Unrealised gains/ losses | Claims incurred | Change in provision for unearned premiums | Operating expenses | Investment expenses | Other income and expenses | Indirect taxes | Profit/Loss for the year |
|--|---------------------|----------------------|--------------------------------|--------------------|--|-----------------------|------------------------|---------------------------------|-------------------|-----------------------------|
| Nordea Life Assurance Finland Ltd | 2,064 | 434 | 1,941 | -2,566 | -1,460 | -32 | -204 | 0 | -35 | 142 |
| Mandatum Life Insurance Company Limited | 1,596 | 942 | 652 | -1,499 | -971 | -108 | -307 | 0 | -63 | 243 |
| OP Life Assurance Company Ltd | 1,039 | 829 | 1,249 | -1,787 | -906 | -128 | -252 | -3 | -7 | 34 |
| LocalTapiola Mutual Life Insurance Company | 613 | 313 | 233 | -549 | -392 | -57 | -116 | 0 | -7 | 37 |
| Fennia Life Insurance Company Ltd | 240 | 119 | 93 | -186 | -172 | -16 | -31 | 0 | -10 | 37 |
| SHB Life | 165 | 2 | 155 | -192 | -123 | -5 | 0 | 8 | -2 | 8 |
| Aktia Life Insurance Ltd. | 118 | 42 | 108 | -148 | -93 | -11 | -6 | 0 | -2 | 9 |
| Sb Life Insurance Ltd | 102 | 17 | 97 | -97 | -88 | -18 | -6 | 0 | -2 | 6 |
| Kaleva Mutual Insurance Company | 56 | 125 | 0 | -118 | 22 | -10 | -48 | 0 | 0 | 27 |
| Försäkringsaktiebolaget Liv-Alandia | 4 | 7 | 3 | -8 | 1 | -1 | -3 | 0 | 0 | 2 |
| Total | 5,996 | 2,830 | 4,531 | -7,148 | -4,184 | -385 | -973 | 5 | -128 | 545 |

Life insurers' balance sheet for 2019, €m

| | ASSETS | | | | | | LIABILITIES | | | | | | | |
|--|-------------------------|-----------|-------------------------------------|------------------|-----------------|-----------------|-------------------------|----------------------|-------------------------|--|--------------------|----------------------|--|--|
| | Intangible assets Ir | vestments | Covering unit-linked business | Total debtors | Other assets | Total assets | Capital and reserves | Subordinated debt | Technical provisions | Technical provisions for unit-linked business | Total creditors | Total liabilities | | |
| OP Life Assurance Company Ltd | 50 | 5,785 | 10,831 | 240 | 974 | 17,880 | 278 | 245 | 6,025 | 10,862 | 469 | 17,880 | | |
| Nordea Life Assurance Finland Ltd | 0 | 1,979 | 15,612 | 37 | 201 | 17,829 | 331 | 70 | 1,760 | 15,643 | 26 | 17,829 | | |
| Mandatum Life Insurance Company Limited | 5 | 4,225 | 8,133 | 90 | 975 | 13,428 | 900 | 349 | 3,925 | 8,117 | 137 | 13,428 | | |
| LocalTapiola Mutual Life Insurance Company | 13 | 2,872 | 2,416 | 8 | 83 | 5,393 | 493 | 100 | 2,423 | 2,349 | 29 | 5,393 | | |
| Fennia Life Insurance Company Ltd | 5 | 729 | 1,236 | 19 | 41 | 2,031 | 165 | 0 | 572 | 1,238 | 56 | 2,031 | | |
| Aktia Life Insurance Ltd. | 0 | 465 | 872 | 2 | 44 | 1,384 | 109 | 0 | 396 | 869 | 9 | 1,384 | | |
| Kaleva Mutual Insurance Company | 0 | 1,117 | 0 | 11 | 170 | 1,298 | 243 | 0 | 1,043 | 0 | 12 | 1,298 | | |
| SHB Life | 0 | 0 | 988 | 0 | 55 | 1,043 | 44 | 0 | 0 | 988 | 10 | 1,043 | | |
| Sb Life Insurance Ltd | 6 | 160 | 780 | 0 | 2 | 948 | 49 | 0 | 110 | 779 | 10 | 948 | | |
| Försäkringsaktiebolaget Liv-Alandia | 0 | 99 | 16 | 0 | 13 | 127 | 29 | 0 | 82 | 16 | 1 | 127 | | |
| Total | 79 | 17,431 | 40,884 | 409 | 2,558 | 61,362 | 2,641 | 764 | 16,336 | 40,861 | 760 | 61,362 | | |

Pension insurers' gross premiums written and financial ratios in 2019, \in m

| 0 | | | | ., | | | I | Net income on | |
|--|-------------------|-----------|------------------------|--------|--------|----------|------------------------|---------------|--|
| | Self | -employed | Total | Market | Total | Solvency | Solvency | investments | |
| | Employee persons' | | s' premiums share 2019 | | profit | capital | ratio at current value | | |
| | pension | pension | written | % | €m | €m | % | % | |
| Ilmarinen Mutual Pension Insurance Company | 5,364 | 394 | 5,758 | 36.9 | 2,040 | 10,792 | 26.6 | 11.8 | |
| Varma Mutual Pension Insurance Company | 5,099 | 187 | 5,286 | 33.9 | 2,198 | 11,646 | 30.8 | 12.0 | |
| Elo Mutual Pension Insurance Company | 3,558 | 410 | 3,968 | 25.4 | 2,939 | 5,082 | 24.4 | 13.0 | |
| Veritas Pension Insurance Company Ltd | 525 | 68 | 593 | 3.8 | 85 | 820 | 27.2 | 9.9 | |
| Total/average 2019 | 14,547 | 1,058 | 15,605 | 100.0 | 7,261 | 28,340 | 27.7 | 12.1 | |
| Total/average 2018 | 13,708 | 1,048 | 14,756 | | -4,244 | 23,223 | 30.0 | 7.4 | |
| Growth, % | 6.1 | 1.0 | 5.8 | | | 22.0 | | | |

Pension insurers' profit and loss account for 2019, \in m

| | | | | Change in | | | | | | |
|--|---------------|------------|----------|-----------|-----------|------------|------------|----------|--------------|--|
| | provision for | | | | | | Other | | | |
| | Premiums | Investment | Claims | unearned | Operating | Investment | income and | Indirect | Profit/Loss | |
| | written | income | incurred | premiums | expenses | expenses | expenses | taxes | for the year | |
| Ilmarinen Mutual Pension Insurance Company | 5,758 | 30,824 | -6,663 | -1,029 | -99 | -28,770 | 1 | -13 | 9 | |
| Varma Mutual Pension Insurance Company | 5,286 | 5,907 | -6,186 | -1,547 | -70 | -3,377 | 0 | -7 | 7 | |
| Elo Mutual Pension Insurance Company | 3,968 | 2,911 | -4,190 | -1,196 | -82 | -1,402 | 1 | -9 | 0 | |
| Veritas Pension Insurance Company Ltd | 593 | 298 | -628 | -105 | -14 | -144 | 1 | 0 | 1 | |
| Total | 15,605 | 39,940 | -17,667 | -3,876 | -266 | -33,693 | 3 | -29 | 17 | |
| Total 2018 | 14,756 | 30,026 | -16,844 | 1,124 | -266 | -28,752 | 1 | -31 | 14 | |

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Pension insurers' balance sheet for 2019, \in m

| | ASSETS Intangible assets I | nvestments | Total debtors | Other assets | Total assets | LIABILITIES Capital and reserves | Technical provisions | Total creditors | Total liabilities |
|--|----------------------------------|----------------|------------------|-----------------|-----------------|--|----------------------|--------------------|----------------------|
| Ilmarinen Mutual Pension Insurance Company | 50 | 41,620 | 3,069 | 244 | 44,983 | 183 | 42,150 | 2,650 | 44,983 |
| Varma Mutual Pension Insurance Company | 0 | 37,045 | 1,674 | 795 | 39,514 | 137 | 38,608 | 769 | 39,514 |
| Elo Mutual Pension Insurance Company | 12 | 20,060 | 829 | 1,244 | 22,145 | 101 | 21,877 | 167 | 22,145 |
| Veritas Pension Insurance Company Ltd | 5 | 2,955 | 153 | 184 | 3,296 | 18 | 3,241 | 38 | 3,296 |
| Total | 67 | 101,679 | 5,725 | 2,467 | 109,937 | 438 | 105,876 | 3,623 | 109,937 |
| Total 2018 | 71 | 95,764 | 6,545 | 4,345 | 106,724 | 424 | 100,683 | 5,617 | 106,724 |





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